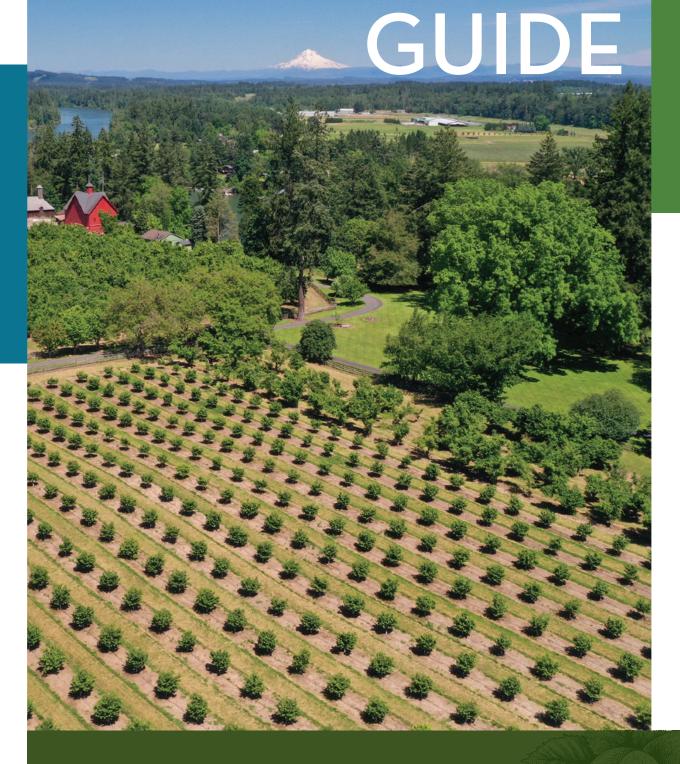


YOUR ONE-STOP RESOURCE FOR HAZELNUT FARMING NEEDS

### GROWERS



FROM OREGON'S ORCHARDS TO THE WORLD

### 2025 A WORD FROM LARRY & SHAUN

Dear Friends & Fellow Hazelnut Growers,

The Oregon hazelnut industry was significantly impacted by big changes in 2024. However, even with nearly 30% of the industry's processors collapsing in the first half of 2024, the harvest and processing seasons were smooth and successful. This season has shown us that the Oregon hazelnut industry is strong and resilient, and that there are clear reasons for continued optimism about the future of Oregon hazelnuts.

Processing and marketing hazelnuts is a complex business that requires precision planning and execution. George Packing Company (GPC) and Northwest Hazelnut Company (NWH), through long-term investments in the industry, have established lasting, stable, and economically sustainable supply chains, with the goal of maximizing returns back to growers. The continuation of a transparent, fixed-fee, processing model is our commitment to continuing to invest in the future of the industry.

GPC and NWH have led the industry in promoting hazelnuts in both domestic and international markets, continuing to heavily invest in new markets, technology, and innovations. We have all seen how currency exchange rates, trade conflicts, inflation, logistical breakdowns, and other issues can dramatically affect the Oregon hazelnut market. However, our efforts to build strong market relationships have allowed GPC/NWH to effectively market and sell the nuts you deliver to us every year. Our rapidly increasing capacity and state-of-the-art facilities allowed us to process the harvest with record efficiencies and the highest quality, gaining Oregon hazelnut farmers millions in increased field prices. We are very excited about the many market opportunities that we are working on for the future of our industry.

In 2024, we added Hazelnut Growers of Oregon (HGO) to our team, acquiring their assets and facility. Although there were fundamental problems with the HGO plant, the depth of our team's expertise gave us the unique ability to solve these problems. We took possession on September 1st, and by October 15th, the plant was already an important part of processing the 2024 crop. We expect full modification and conversion to be completed by mid-summer 2025, and that the HGO plant will fully realize its potential for the Oregon hazelnut industry this upcoming harvest!

The hazelnut market has rebuilt from the lows of 2022 — and this year, we realized a profit share of more than \$40 million for just the GPC/NWH/HGO growers!! This rapid normalization of field pricing gives us great optimism for the upcoming seasons. With your partnership, we can continue to maintain the highest quality products and most transparent supply chain in the world.

This Grower's Guide presents useful tips and resources in an easily accessible place to help you prepare for this year's harvest. As always, thank you for your continued business!

Warmest regards,

Larry George
GEORGE PACKING COMPANY



**PROCESSING** 





GROWING BUYING

MARKETII

SELLIN

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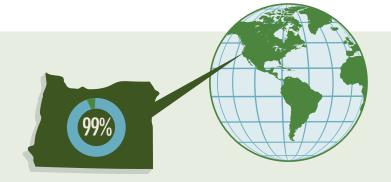
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### **OREGON'S GROWTH** HAZELNUT PRODUCTION

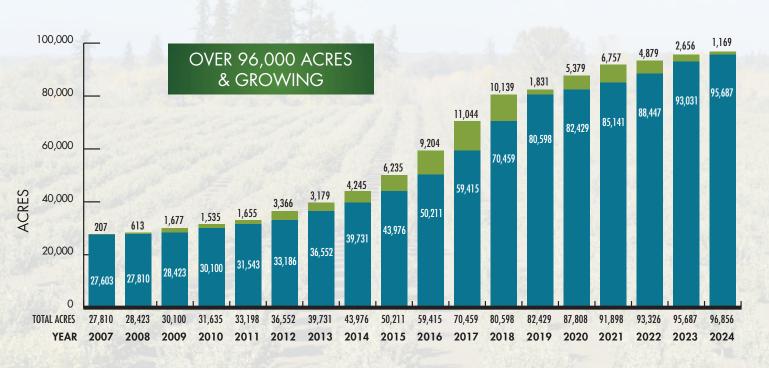
Our industry has experienced 16 years of rapid growth and expansion, with the total acreage nearly tripling in size. Fully mature and producing acreage currently stands between 50,000-70,000 acres, while about 64,000 new acres have been planted since 2008. Total acreage for the hazelnut industry now stands at approximately 96,000 acres, while new orchards are still being planted at a slower rate. Some farmers are transitioning from crops like cane berries and grass seed to hazelnuts as the popularity of hazelnuts grows. Older hazelnut orchards susceptible to the Eastern Filbert Blight are being removed at a rate of around 500-1,000 acres per year.

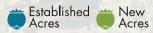
### INTERESTING FACT

The Willamette Valley only produces 5-6% of the world's hazelnuts, but 99% of the United States' hazelnut harvest.



### New & Established Acreage from 2007 to 2024





DATA SOURCE: Pacific Agricultural Survey LLC USDA NASS (National Agricultural Statistics Service)

### HAZELNUT PRODUCTION WORLD MARKETS



Oregon is proudly playing a significant role in the global hazelnut industry. While making up about 99% of the U.S. hazelnut harvest, Oregon contributes an impressive 5-6% to the world's total production. With Turkey leading at nearly 2/3 production, Oregon has established itself as one of the top three hazelnut-producing regions in the world, showcasing the quality and flavor of our local hazelnuts.

### **INTERESTING FACT**

The 2024 California almond crop was estimated to be 2.8 billion "kernel meat" pounds, making Oregon's record 2024 hazelnut crop roughly 3% of the California almond crop in kernel weight.

### **Estimated World Hazelnut Production**

Inshell Basis - Metric Tons

COUNTRY         BEG. STOCK         CROP STOCK         TOTAL SUPPLY STOCK         STOCK STOCK         CROP SUPPLY STOCK         TOTAL SUPPLY STOCK         STOCK         CROP SUPPLY STOCK         TOTAL SUPPLY STOCK         STOCK         STOCK         TOTAL SUPPLY STOCK         STOCK         STOCK         STOCK         STOCK         SUPPLY STOCK         STOCK         STOCK         SUPPLY STOCK         STOCK         STOCK         SUPPLY STOCK         STOCK         SUPPLY STOCK         STOCK         STOCK         TOTAL SUPPLY STOCK         STOCK         STOCK         TOTAL SUPPLY STOCK         T		2023-2024				2024–2025			
ITALY         5,000         87,300         92,300         2,000         2,000         95,000         97,000         5,000           USA         2,500         84,500         87,000         1,000         1,000         87,500         88,500         1,000           CHINA         2,800         60,000         62,800         2,000         2,000         75,000         77,000         1,500           AZERBAIJAN         2,000         65,000         67,000         4,000         4,000         70,000         74,000         4,000           CHILE         5,000         65,300         70,300         2,600         2,600         60,800         63,400         1,000           GEORGIA         2,500         40,000         42,500         1,400         1,400         45,000         46,400         1,000           IRAN         600         18,000         18,600         2,000         2,000         18,000         20,000         0           SPAIN         200         9,500         9,700         500         500         12,000         12,500         600           FRANCE         0         12,000         12,000         2,000         8,500         10,500         0	COUNTRY		CROP				CROP		
USA         2,500         84,500         87,000         1,000         1,000         87,500         88,500         1,000           CHINA         2,800         60,000         62,800         2,000         2,000         75,000         77,000         1,500           AZERBAIJAN         2,000         65,000         67,000         4,000         4,000         70,000         74,000         4,000           CHILE         5,000         65,300         70,300         2,600         2,600         60,800         63,400         1,000           GEORGIA         2,500         40,000         42,500         1,400         1,400         45,000         46,400         1,000           IRAN         600         18,000         18,600         2,000         2,000         18,000         20,000         0           SPAIN         200         9,500         9,700         500         500         12,000         12,500         600           FRANCE         0         12,000         2,000         2,000         8,500         10,500         0	TURKEY	215,000	650,000	865,000	135,000	135,000	785,000	920,000	150,000
CHINA         2,800         60,000         62,800         2,000         2,000         75,000         77,000         1,500           AZERBAIJAN         2,000         65,000         67,000         4,000         4,000         70,000         74,000         4,000           CHILE         5,000         65,300         70,300         2,600         2,600         60,800         63,400         1,000           GEORGIA         2,500         40,000         42,500         1,400         1,400         45,000         46,400         1,000           IRAN         600         18,000         18,600         2,000         2,000         18,000         20,000         0           SPAIN         200         9,500         9,700         500         500         12,000         12,500         600           FRANCE         0         12,000         12,000         2,000         8,500         10,500         0	ITALY	5,000	87,300	92,300	2,000	2,000	95,000	97,000	5,000
AZERBAIJAN         2,000         65,000         67,000         4,000         4,000         70,000         74,000         4,000           CHILE         5,000         65,300         70,300         2,600         2,600         60,800         63,400         1,000           GEORGIA         2,500         40,000         42,500         1,400         1,400         45,000         46,400         1,000           IRAN         600         18,000         18,600         2,000         2,000         18,000         20,000         0           SPAIN         200         9,500         9,700         500         500         12,000         12,500         600           FRANCE         0         12,000         12,000         2,000         8,500         10,500         0	USA	2,500	84,500	87,000	1,000	1,000	87,500	88,500	1,000
CHILE         5,000         65,300         70,300         2,600         2,600         60,800         63,400         1,000           GEORGIA         2,500         40,000         42,500         1,400         1,400         45,000         46,400         1,000           IRAN         600         18,000         18,600         2,000         2,000         18,000         20,000         0           SPAIN         200         9,500         9,700         500         500         12,000         12,500         600           FRANCE         0         12,000         2,000         2,000         8,500         10,500         0	CHINA	2,800	60,000	62,800	2,000	2,000	75,000	77,000	1,500
GEORGIA         2,500         40,000         42,500         1,400         1,400         45,000         46,400         1,000           IRAN         600         18,000         18,600         2,000         2,000         18,000         20,000         0           SPAIN         200         9,500         9,700         500         500         12,000         12,500         600           FRANCE         0         12,000         12,000         2,000         8,500         10,500         0	AZERBAIJAN	2,000	65,000	67,000	4,000	4,000	70,000	74,000	4,000
IRAN         600         18,000         18,600         2,000         2,000         18,000         20,000         0           SPAIN         200         9,500         9,700         500         500         12,000         12,500         600           FRANCE         0         12,000         12,000         2,000         8,500         10,500         0	CHILE	5,000	65,300	70,300	2,600	2,600	60,800	63,400	1,000
SPAIN         200         9,500         9,700         500         500         12,000         12,500         600           FRANCE         0         12,000         12,000         2,000         8,500         10,500         0	GEORGIA	2,500	40,000	42,500	1,400	1,400	45,000	46,400	1,000
FRANCE         0         12,000         12,000         2,000         2,000         8,500         10,500         0	IRAN	600	18,000	18,600	2,000	2,000	18,000	20,000	0
	SPAIN	200	9,500	9,700	500	500	12,000	12,500	600
OTHERS         0         31,000         31,000         0         0         31,600         0	FRANCE	0	12,000	12,000	2,000	2,000	8,500	10,500	0
	OTHERS	0	31,000	31,000	0	0	31,600	31,600	0
WORLD TOTAL 235,600 1,122,600 1,358,200 152,500 1,288,400 1,440,900 164,100	WORLD TOT	AL 235,600	1,122,600	1,358,200	152,500	152,500	1,288,400	1,440,900	164,100
WORLD CONSUMPTION (T, Supply - End, Stock) 1,205,700	WORLD CON	NSUMPTION (T, Su	pply - End, Sta	ock)	1,205,700				

### Kernel Basis - Metric Tons

Gatapagas S ECUADOR Gueyaqui's	2023-2024			2024-2025				
COUNTRY	BEG. STOCK	CROP	TOTAL SUPPLY	ENDING STOCK	BEG. STOCK	CROP	TOTAL SUPPLY	ENDING STOCK
TURKEY	107,500	325,000	432,500	67,500	67,500	392,500	460,000	75,000
ITALY	2,150	39,700	41,850	910	910	40,000	40,910	2,275
USA	1,100	37,200	38,300	440	440	38,500	38,940	440
CHINA	1,120	24,000	25,120	800	880	30,000	30,800	600
AZERBAIJAN	800	25,000	25,880	1,500	1500	28,000	29,500	1,600
CHILE	2,150	28,100	30,250	1,120	1,120	26,100	27,220	430
GEORGIA	925	14,500	500	500	15,425	16,700	17,200	370
IRAN	270	7,600	7,870	840	840	7,560	8,400	0
SPAIN	90	4,300	4,390	225	225	5,400	5,525	270
FRANCE	0	4,800	4,800	800	800	3,400	4,200	0
OTHERS	0	13,000	13,000	0	0	13,300	13,300	0
WORLD TOTAL	116,185	523,200	639,385	74,635	74,635	601,460	676,095	80,985
WORLD CONSUMP	WORLD CONSUMPTION (T, Supply - End, Stock) 564,750							

### **YEARLY GROWING** CALENDAR

A lot of work goes into raising prized Oregon hazelnutsor filberts, as we often call them. Hazelnuts thrive in the mild climate of the Willamette Valley. Follow this annual growing calendar to maintain a healthy orchard.

<i>•</i> ,				9								
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC
Pruning	•											<b>*</b>
Fertilizing			٠							٠	٠	
Moss & Lichen			•									
Winter Moth			•	<b>*</b>								
Flail			•	<b>*</b>	•	<b>*</b>	<b>*</b>	<b>*</b>				
Cultivate					•	٠	٠	<b>*</b>				
Weed Control			•	•		•						
Sucker Control					٠	٠	٠	٠				
Omnivorous Leaftier												
Foliar Boron Application					۵							
Aphid Control					٠	٠						
Leafroller Control					•							
Obliquebanded Leafroller						•						
Sun Scald Protection					٠							
Filbertworm												
Bacterial Blight Control								•	<b>*</b>			
Leaf & Soil Analysis												
Pre-Harvest Care						-	-	<b>*</b>	<b>*</b>			
Harvesting									-	-		
Management	-		•	-	•	-	-	-	-	•	-	<b>\$</b>
Eastern Blight			•	-	-							

For more tips on growing hazelnuts, contact our office: 503-537-9606. Read more at our OSU Resources Page: Filberts.com/osu-resources

### OREGON HAZELNUT **VARIETIES**

The Oregon State University (OSU) traditional hazelnut breeding effort dates to the 1960s, developed by visionary growers looking to the future. OSU leads the team of breeders and extension scientists who develop new, highly productive, disease-resistant varieties. This guide illustrates the main varieties traditionally grown and currently being planted in the Willamette Valley.

### TRADITIONAL VARIETIES (WITHOUT GASAWAY GENE)

NAME ESTABLISHED DATE	ESTIMATED KERNEL YIELD %	BLANCHING* SCORE	PERCENT DOWN**	RECOMMENDED POLLINIZERS + (ADDITIONAL)	NUT WT. (GRAMS)	GOOD NUT %
Barcelona Est 1895	39-43	4.5/5.0	95% BY OCT 14	Gamma, York, McDonald	3.3-3.8	70-85
Casina Est pre-1980	50-53	6.0	95% BY OCT 8	Felix, York	1.4-2.2	78-89
Clark Est 1999	48-51	2.6-3.5	95% BY OCT 8	Felix, York	2.5-2.8	69-81
<b>Ennis</b> Est 1980	43-46	6-7	95% BY OCT 14	J5, Casina, Felix, York	3.1-4.6	64-92
<b>Lewis</b> Est 1997	46-48	4-5	95% BY OCT 7	Wepster, York, Felix (Tonda di Giffoni, Hall's Giant)	2.7-2.9	83-90
Sacajawea Est 2006	48-50	2.5-3.5	95% BY SEP 26	McDonald, York (Lewis)	2.8	84

<sup>\*</sup>Blanching Scale = 1 (99%) to 7 (0%) pellicle removal

catalog.extension.oregonstate.edu/em9073/html Growing Hazelnuts in the Pacific Northwest: Hazelnut Varieties (Jeff L. Olsen, Shawn Mehlenbacher, Rebecca L. McCluskey, David Smith. EM9073. Oregon State University, November 2013)

Smith, David & McCluskey, Rebecca & Mehlenbacher, S.A.. (2018). New hazelnut cultivars from Oregon State University. Acta Horticulturae. 1226. 47-52. 10.17660/ActaHortic.2018.1226.6. (online at http://www.actahort.org/books/1226/1226\_6.htm

Cumulative Table X. Cumulative nut and kernel weight (g), percent kernel, and frequency of good nuts and defects in the replicated yield trial planted in 2006.

<sup>\*\*</sup>Nut drop is also affected by crop load, drought stress, EFB infection stress, weather, and age of the trees.

### OSU VARIETIES (GASAWAY GENE)

NAME ESTABLISHED DATE	ESTIMATED KERNEL YIELD %	BLANCHING* SCORE	PERCENT DOWN**	RECOMMENDED POLLINIZERS + (ADDITIONAL)	NUT WT. (GRAMS)	GOOD NUT %
<b>Dorris</b> Est 2012	38-43	2.4-2.9	95% BY OCT 14	York, Felix, McDonald, Yamhill (Gamma)	3.4	79-81
Jefferson Est 2009	40-45	4-5	95% BY OCT 14	Felix, Eta, Theta (York)	3.7	76.84
McDonald Est 2014	46-52	3.5	95% BY SEP 26	Wepster, York (Dorris)	2.4	88
PollyO Est 2018	44-48	3.5	95% BY SEP 26	McDonald, Wepster, York	2.75	85
Wepster Est 2013	42-46	3.0	95% BY SEP 26	McDonald, York, Felix (Yamhill, Jefferson)	2.4	80
Yamhill Est 2008	43-49	4.4-5.0	95% BY SEP 26	York, Dorris, Wepster (Gamma, Jefferson)	2.3	75-91

### **OSU'S WORLD-CLASS HAZELNUT BREEDING PROGRAM**

 $Learn\ more\ about\ the\ world-class\ program\ at\ -\ www.plantbreeding.oregonstate.edu.$ 



### **PREMIUM HAZELNUTS BLANCHING SCALE**



Blanching Scale = 1 (99%) to 7 (0%) pellicle removal.

0 = 100% pellicle removal exclusive to NWH.



**EVEL 0 NWH Exclusive** 



LEVEL 1



LEVEL 2



LEVEL 3



LEVEL 4



LEVEL 5



**LEVEL 6** 



LEVEL 7

### HOW TO CHOOSE NEW PLANTINGS

Before planting a new orchard, one should give serious consideration to varieties, orchard design, orchard site (soil and slope suitability), pre-plant soil management, and other factors. Some varieties are much more sensitive to Eastern Filbert Blight (EFB). See the chart below for a relative spectrum of EFB susceptibility. With new plantings, one should consider mixing in a number of pollen-compatible varieties, with suggestions at the present time leaning toward the new EFB-resistant gene pollinizer varieties released by OSU's Hazelnut Breeding Program, which are Eta, Felix, Gamma, Theta, and York. Here is a list of new varieties with the Gasaway resistance gene and their recommended pollinizers.

### NEW VARIETIES AND THEIR RECOMMENDED POLLINIZERS:

Jefferson = 40%Theta, 40%Eta, 20%Felix
Dorris = York, Yamhill, McDonald
Yamhill = York, Dorris, McDonald, Wepster
Wepster = McDonald, York, Felix
McDonald = Wepster, York, Felix
Sacajawea = McDonald, York, Felix
PollyO = McDonald, Wepster, York

### **RELATIVE SPECTRUM OF EFB SUSCEPTIBILITY**

Highly Susceptible	Susceptible	Less Susceptible	Some Resistance	Gasaway Resistance
Ennis Daviana Casina Piedmont	Barcelona Butler Hall's Giant Willamette	Lewis Clark Gem	Sacajawea Tonda di Giffoni	Yamhill Jefferson Dorris Wepster McDonald Theta Eta Felix York Gamma PollyO

SOURCE: David C. Smith, Hazelnut Breeding Program, Department of Horticulture, Oregon State University Follow David's work at Facebook.com/Hazelnut-Breeding-Program-Oregon-State-University



### RECOMMENDED POLLINIZERS



NAME	KERNEL YIELD %	BLANCHING* SCORE	NUT WT. (GRAMS)	GOOD NUT %
Eta	48	3	2.8	75
Felix	50	1.8	2.5	95
Gamma	52	6.0	2.5	80
Theta	50	2.5	2.3	85-93
York	44	4.4-4.8	2.8	81-84

<sup>\*</sup>Blanching Scale = 1 (99%) to 7 (0%) pellicle removal

### DIRECTORY FOR HAZELNUT **NURSERIES & PLANTS**

### **Alluvial Acres Nursery**

5715 Anderson Rd Aumsville, OR 97325 503-508-4684 theodorehafner@gmail.com

### **Birkemeier Farms**

22186 South Haines Rd Canby, OR 97013 Richard E. Birkemeier www.growinghazelnuts.com 503-313-1368 nancy@birkemeierfarms.com

### **Bruck Filbert Nursery**

PO Box 2837 Wilsonville, OR 97070 Vernon Bruck 503-682-5749 vpbruck@hotmail.com

### **Bush's Fern View Nursery**

90536 Territorial Rd Junction City, OR 97448 Dwayne Bush 541-935-6362 Jeanmarie03@yahoo.com

### **Burnt Ridge Nursery &** Orchards, Inc.

432 Burnt Ridge Rd Onalaska, WA 98570 Michael Dolan www.burntridgenursery.com 360-985-2873 mail@burntridgenursery.com

### Chapin Orchards, LLC

9965 Wheatland Rd N Salem, OR 97303 Matt Schuster 503-510-4731 mattanddestinee@gmail.com

### **Creekside Valley Farms, LLC**

4570 SE Lafayette Hwy Dayton OR 97114 www.creeksidevalleyfarms.com 503-864-4422 office@creeksidevalleyfarms.com

### **Elston Family Farms**

4897 NW Thatcher Rd Forest Grove, OR 97116 www.elstonfamilyfarms.com 503-209-1383 Brett.Elston@outlook.com

### Flying Feather Orchards

14975 NE Tangen Rd Newberg, OR 97132-6890 Michael Severeid 503-858-7865 michael@willamettehazelnut.com

### **Folsom Farm Services LLC Tree & Orchard Planting**

PO Box 9221 Salem, OR 97305 Caleb Folsom 503-999-9193

### Greer Brand Industries, **Tree Moving**

6290 Lardon Rd NE Salem, OR 97305 Roger Greer www.greerbros.com 503-999-0787 rgreer@greerbros.com

### Hazelwood Orchards, LLC

17215 SW Christensen Rd McMinnville, OR 97128 Jeff Newton 503-550-9023 jeff@hazelwoodorchards.com

### Holden Wholesale Growers, Inc.

10374 Hazelgreen Rd Silverton, OR 97381 Verl Holden 503-873-5940 holdenwholesale@frontier.com

### **North American Plants**

9375 SE Warmington Rd McMinnville, OR 97128 Yongjian Chang www.naplants.com 503-474-1852 ychang@naplants.com

### **Ron's Nut Farm & Nursery**

PO Box 9346 Salem, OR 97305 Ron Chapin 503-569-2380 sales.ronsnutfarm@gmail.com

### TRECO®-Oregon Rootstock & Tree Co. Inc.

PO Box 98 Woodburn, OR 97071 www.treco.nu 1-800-871-5141 brent\_smith@treco.nu

### KCK Farms LLC

11483 SE Amity-Dayton Hwy Dayton, OR 97114 www.kckfarms.com 503-864-9422 info@kckfarms.com

### **W&J Orchards**

32755 Dever Conner Dr NE Albany, OR 97321-9519 Wayne Chambers 541-928-7940 phlbrt@live.com

### **INVEST IN HAZELNUT AGRONOMY RESEARCH**

### **OSU ENDOWMENT**

For nearly two generations, Oregon hazelnut growers have been focused on developing hazelnut varieties that are resistant to the Eastern Filbert Blight. For simple survival, our industry has invested heavily in the Oregon State University (OSU) Hazelnut Breeding Program and even created an "endowment" to permanently fund the breeding research position.

Now with over 90,000 acres planted, farmers up and down the state are asking more questions about increasing yield and improving quality through agronomy. Such research will increase per acre production and therefore higher per acre returns for growers. With market pressures like we have seen over the past few years, future profitability will rest on expanding "per acre" yields and reducing defects such as mold, insect damage, and shrivel.

Many experts believe that, with additional research in agronomy, we can increase gross returns per acre by 15-25%. The addition of Dr. Nik Wiman in 2012 as OSU's Orchard Crops Extension Professor has been a huge benefit for our industry.

Dr. Wiman earned a BS (biology) and MS (entomology) from Montana State University, where he worked on biological control of weeds in rangeland. From there, he transitioned into tree fruit entomology, working for nearly a decade on mating disruption, biological control, and pest population dynamics in Wenatchee, Washington. He ultimately earned his PhD (entomology) from Washington State University in 2011.

On October 13, 2022, George Packing Company was a signer of an Endowed Fund Gift Agreement with the Oregon State University Foundation to create the Hazelnut Chair at The North Willamette Research & Extension Center. The objective is for the hazelnut industry to raise \$2 million in the next 8 years to create a permanent and stable funding source for hazelnut agronomy research. Currently, Dr. Wiman's position is subject to state legislative funding, OSU budget allocations, and independent fundraising none of which lend themselves to long-term planning (which we need for a permanent crop like hazelnuts). This endowment will give long-term funding stability to Dr. Wiman and his team's hazelnut agronomy research. Please remember to support Dr. Wiman's efforts with an investment from your farm into the endowment - Dr. Wiman's research is adding more money to everyone's pocket!



Support Dr. Nik Wiman's Research Donate today online at www.bit.ly/OSU-Endowment or scan the QR code!

For more information on how to donate, please call 503-537-9606.



### **OSU College** of Agriculture

Hazelnut Research & Extension Program

North Willamette Research & Extension Center

15210 NE Miley Rd Aurora, OR 97002 503-678-1264

www.extension.oregonstate.edu/cropproduction/nuts

♠ OSUHazeInutExtension

Jay W. Pscheidt PROFESSOR, BOTANY PLANT PATHOLOGY pscheidi@science.oregonstate.edu Office: 541-737-3472 x5539

### **Vaughn Walton**

ENTOMOLOGIST

vaughn.walton@oregonstate.edu Office: 541-740-4149

### **Nik Wiman**

ORCHARD SPECIALIST, ASST. PROFESSOR nik.wiman@oregonstate.edu Office: 503-678-1264 x67825

### **Heather Andrews**

ORCHARD CROPS FACULTY RESEARCH ASSISTANT heather.andrews@oregonstate.edu



Dr. Nik Wiman

### **EXCLUSIVE BENEFIT TO OUR GROWERS** YEAR-ROUND CHEMICAL & FERTILIZER PROGRAM

George Packing Company (GPC), Northwest Hazelnut Company (NWH) and Hazelnut Growers of Oregon (HGO) will help pay your hazelnut orchard chemical and fertilizer bill all year long. Our experienced management team works with our growers to ensure maximum production from their orchards and maximum profit for their families.

### **HOW IT WORKS**

Choose your Partnering Chemical Company.

Helena Agri Enterprises LLC 503-393-2121 | Salem

Marion Ag Service, Inc. 503-633-4281 | St. Paul

**Nutrien Ag** 503-393-1141 | All Locations **Oregon Vineyard Supply** 503-435-2700 | Aurora/McMinnville

**Pratum Co-Op** 503-364-3353 | Salem

**Simplot Grower Solutions** 541-369-2826 | Halsey/Independence Valley Ag www.valleyag.com/locations | All Locations

Wilbur-Ellis Company 541-369-2896 | (All Locations)

If your regular supplier is not listed, please call us to inquire about setting up an account with them.

- 2 Sign a seasonal contract to cover the chemical bills.
- 3 Purchase the necessary chemicals and fertilizers approved for hazelnut orchards and charge them to our account.
- 4 Chemical costs will be deducted from the payment for your crop.
- 5 You can view invoices paid on your behalf and a running balance on our Grower Portal.

### Sign up and qualify before your next chemical & fertilizer purchase!

CONTACT OUR GROWER RESOURCE TEAM:

**Mark Cooke** 

503-476-5343 | mark@hazelnuts.com

**Cheryl Mueller** 

541-517-2518 | cheryl@hazelnuts.com

**Kreston Koziuk** 

503-866-9075 | krestonk@hazelnuts.com



### **HAZELNUT CLEANING & DRYING PROCESS**



Farm families in the GPC and NWH processing network invest millions expanding cleaning and drying capacity for your crops. We keep cleaning and drying costs low while maintaining the highest quality hazelnuts for world markets. Learn more at Filberts.com/grower-resources.



### HARVEST EARLY, OFTEN & DRY!!!

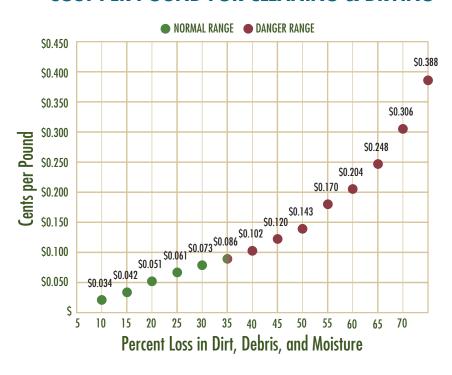
### **HARVESTING CLEAN & DRY MEANS** HIGHER RETURNS

As a hazelnut grower, you know harvesting in dry weather maintains quality and saves on grower dockage. But did you know it can make you big money? Look closely at cleaning and drying costs — you'll see \$0.05-\$0.10 or more of your field price chiseled away by bringing in wet and dirty hazelnuts.

Most hazelnut processors subsidize the cost of cleaning and drying. However, the more dirt, debris, and moisture (DD&M) the grower brings in, the more the grower pays of the cleaning and drying costs. The Hazelnut Growers Bargaining Association designed its sliding scale to reward growers who maintain their hazelnuts and deliver the high quality that Oregon markets demand.

A grower with 10% DD&M pays just a little over \$0.03/lb., while growers with 40% DD&M pay over \$0.10/lb. — that's 3x as much! By harvesting early, you not only save money, but you help boost Oregon hazelnuts' reputation as the highest quality in the world.

### **COST PER POUND FOR CLEANING & DRYING**



# GEORGE PACKING COMPANY PARTNER

-ane County, Oregon, up to Chilliwack, British Columbia. Please look over the map nave 28 conveniently located receiving stations in the Pacific Northwest – from Delivering your crop to George Packing Company has never been easier! We Company, Northwest Hazelnut Company, and Hazelnut Growers of Oregon. below to find the station nearest you. We are grateful to the companies and amilies who run these stations for their partnership with George Packing

harvest. Please consider delivering your 2025 crop to one of our convenient and With 30 years of constant investment into the latest processing technologies, our growers have consistently realized the highest returns in the industry for their friendly receiving stations.

Washington (WASHINGTON) Aurora Receiving Station Depot Hazelnut Chopin Dehydrating

Ruef Brothers, LLC RK Farms, Inc Gingerich Farms PORTLAND Pierce Receiving North Valley Orchards KCK Receiving Station **Golden Tree Farms** Heesacker Farms, Inc. Hoffman Farms Ernst Nursery Kauer Farms MCMINNVILLE Christenson Receiving Station Fraser Valley Hazelnuts CANADA \*

# **Alvadore Receiving Station**

90867 Railroad, Junction City, OR 97448 541-206-1319

# Aurora Receiving Station Depot (Bulk)

9988 Highway 99E, Aurora, OR 97032

503-982-8030

# Bush's Fern View Farms (Bulk)

90651 Territorial Highway, Junction City, OR 97448 541-935-5222

# Chapin Dehydrating (Bulk)

2161 Waconda Road NE, Gervais, OR 97026

503-510-4731

# **Christenson Receiving Station** (Bulk) 12545 SE Kimsey Road, Dayton, OR 97114

503-435-9357

Ernst Nursery (Bulk)

6180 Gearin Rōad NE, St. Paul, OR 97137 503-510-4444

# Fraser Valley Hazelnuts

6678 Sumas Prairie Road, Chilliwack, BC V2R 4K1 604-997-7811

### Gingerich Farms (Bulk)

29995 S. Elisha Road, Canby, OR 97013 503-651-3742

## Golden Tree Farms (Bulk)

5195 NE Ribbon Ridge Road, Newberg, OR 97132 503-537-9606

# Greenberry Hazelnuts (Bulk)

27500 Llewellyn Road, Corvallis, OR 97333

541-231-5426

### Heesacker Farms, Inc.

45868 NW Hillside Rd, Forest Grove, OR 97116 503-539-5439

### Hoffman Farms

22307 SW Munger Lane, Sherwood, OR 97140 503-519-4829

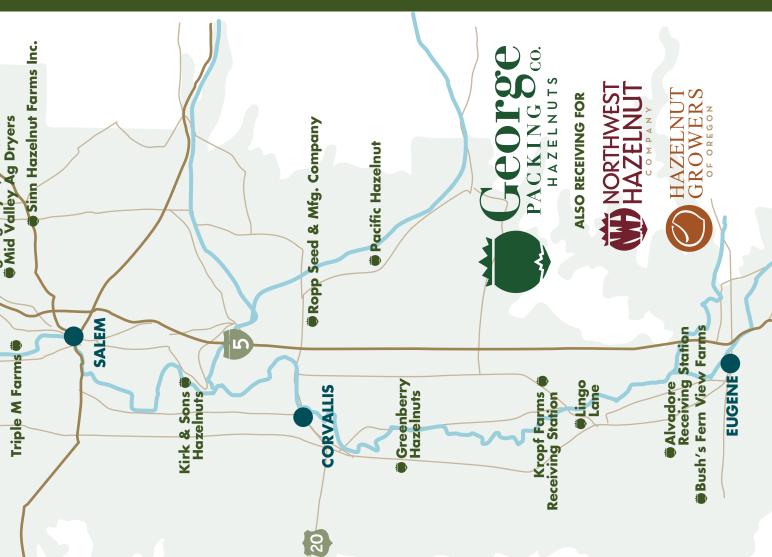
### (auer Farms (Bulk)

'325 SE Amity Dayton Highway, Amity, OR 97101 971-241-8339

# KCK Receiving Station (Bulk)

2200 SE Cruickshank Rd, Dayton, OR 97114 503-209-7297

**Kirk & Sons Hazelnuts** 



Visit Filberts.com/receiving-stations for interactive map.

4205 VVigrich Koad, Independence, OK 97.331 541-936-0896

Kropf Farms Receiving Station (Bulk)

24495 Powerline Road, Harrisburg, OR 97446 206-227-6412

Lingo Lane Receiving Station (Bulk)

28814 Lingo Lane, Junction City, OR 97448 541-521-2293

Mid Valley Ag Dryers (Bulk) 7550 65th Avenue NE, Brooks, OR 97305

503-551-4507

Missouri Ridge Ag Dryer, LLC (Bulk)

38111 S Nowlens Bridge Rd, Molalla, OR 97038 503-580-6212

North Valley Orchards

11706 SW Springhill Road, Gaston, OR 97119 435-232-3509

Pacific Hazelnut (Bulk)

1769 Franklin Street, Lebanon, OR 97355 541-979-1200

Pierce Receiving

24175 NE Dayton Avenue, Newberg, OR 97132 971-235-4764

RK Farms, Inc. (Bulk)

20245 Hubbard Cutoff Rd NE, Aurora, OR 97002 971-409-0612

Ropp Seed & Mfg. Company (Bulk)

35531 Kennel Road SE, Albany, OR 97322 541-979-2897

Ruef Brothers, LLC (Bulk)

11658 Baron Rd NE, Mt. Angel, OR 97362 503-991-1707

Sinn Hazelnut Farms Inc. (Bulk)

6331 Brush Creek Drive NE, Silverton, OR 9738<sup>·</sup> 503-851-7245

Triple M Farms (Bulk)

7505 Windsor Island Road, Salem, OR 97303 503-932-0489

Washington Hazelnut (Bulk)

8740 Van Buren Rd, Everson, WA 98247

360-815-3551

(Bulk) "Bulk Deliveries" accepted. Please call ahead.

### GEORGE PACKING COMPANY PARTNER RECEIVING STATIONS

### **ALVADORE RECEIVING STATION**

90867 Railroad, Junction City, OR 97448 541-206-1319 WILLIE BAUER | 541-689-4159 OFFICE

HARVEST HOURS: 8AM-6PM (MONDAY-SATURDAY OR APPOINTMENT)

- 1 Bin Dryer | 1 Stack Dryer
- · Tote Scale
- No Bulk Deliveries Accepted



### **AURORA RECEIVING STATION DEPOT (BULK)**

19988 Highway 99E, Aurora, OR 97032 503-982-8030 OFFICE

HARVEST HOURS: 8AM-6PM (MONDAY-SATURDAY OR APPOINTMENT)

- Fast Transport to Washer/Dryer (LOCAL)
- 30' Truck Scale
- Bulk Deliveries (CALL AHEAD)



### **BUSH'S FERN VIEW FARMS (BULK)**

90651 Territorial Hwy, Junction City, OR 97448 541-954-8070 DWAYNE BUSH | 541-935-5222 PEDRO - DRYER SEASON

HARVEST HOURS: 8AM-5PM (MONDAY-SATURDAY OR APPOINTMENT)

- High-Capacity Washer (DE-STICK, DE-ROCK)
- 6 Bin Dryers | 2 Stack Dryers
- · Covered Storage | 30' Truck Scale
- Bulk Deliveries (CALL AHEAD)



### **CHAPIN DEHYDRATING** (BULK)

2161 Waconda Road NE, Gervais, OR 97026 503-510-4731 MATT SCHUSTER | 503-569-4365 AUSTIN CHAPIN

HARVEST HOURS: 8AM-6PM (DAILY OR APPOINTMENT)

- High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- 8 Stack Dryers | Traceability and Inventory Tracking
- · Covered Storage | Additional Capacity Available
- 70' Truck Scale | Fast Unload
- Bulk Deliveries (CALL AHEAD)





### www.filberts.com/receiving-stations

### **CHRISTENSON RECEIVING STATION (BUILK)**

12545 SE Kimsey Road, Dayton, OR 97114 503-435-9357 KELLI CHRISTENSON | 503-474-7036 LARRY CHRISTENSON

HARVEST HOURS: 7:30AM-6PM (DAILY OR APPOINTMENT)

- High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- 3 Stack Dryers
- Covered Storage | Hospitality Room
- 60' Truck Scale
- Bulk Deliveries (CALL AHEAD)

### **ERNST NURSERY** (BULK)

6180 Gearin Road NE, St. Paul, OR 97137 503-510-4444 BRUCE ERNST

HARVEST HOURS: 7AM-7PM (DAILY)

- High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- 4 Dryers | 11 Bulk Bays
- Full Length Truck Scale
- Bulk Deliveries (CALL AHEAD)



### FRASER VALLEY HAZELNUTS

6678 Sumas Prairie Road, Chilliwack, BC V2R 4K1 604-997-7811 OFFICE

HARVEST HOURS: CALL FOR DETAILS



### **GINGERICH FARMS** (BULK)

29995 S. Elisha Road, Canby, OR 97013 503-651-3742 OFFICE

**HARVEST HOURS**: 7AM-6PM (DAILY)

- · High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- 5 Stack Dryers | 2 Stadium Dryers
- 50' or 70' Truck Scale | Covered Storage
- Bulk Deliveries (CALL AHEAD)



### **GOLDEN TREE FARMS (BULK)**

15195 NE Ribbon Ridge Road, Newberg, OR 97132 503-537-9606 OFFICE | 888-700-6899 CHRIS MCGRAW

HARVEST HOURS: 7AM-7PM (MONDAY-SATURDAY OR APPOINTMENT)

- · High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- 7 Stack Dryers | 8 Bin Dryers
- 70' Truck Scale | Hospitality Room
- Bulk Deliveries (CALL AHEAD)



### **GREENBERRY HAZELNUTS (BULK)**

27500 Llewellyn Road, Corvallis, OR 97333 541-231-5426 ERIC DAPP | 541-990-7898 PAM VENELL

**HARVEST HOURS**: 7AM-7PM (DAILY OR APPOINTMENT)

- High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- 7 Stack Dryers
- 100' Truck Scale | Belt Trailer Accessible Receiving
- Bulk Deliveries (CALL AHEAD)



### HEESACKER FARMS, INC.

45868 NW Hillside Road, Forest Grove, OR 97116 503-539-5439 MATT FURROW | 503-333-1501 ANDREW ROBELLO

HARVEST HOURS: 7AM-7PM (MONDAY-SATURDAY); 12PM-3PM (SUNDAY)

- Stadium Dryers
- 60' Truck Scale



### **HOFFMAN FARMS**

22307 SW Munger Lane, Sherwood, OR 97140 503-519-4829 JAY HOFFMAN | 503-519-4836 JAYSON HOFFMAN

HARVEST HOURS: 7AM-7PM (DAILY)

• 2 Bin Dryers



### KAUER FARMS (BULK)

7325 SE Amity Dayton Highway, Amity, OR 97101 971-241-8339 ERIC CHRISTENSEN | 503-932-2662 STEVE CHRISTENSEN

**HARVEST HOURS**: 7AM-6PM (DAILY OR APPOINTMENT)

- High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- 11 Stack Dryers
- 60' Truck Scale
- Bulk Deliveries (CALL AHEAD)



### KCK RECEIVING STATION (BULK)

12200 SE Cruickshank Road, Dayton, OR 97114 503-209-7297 KEVIN COLEMAN

HARVEST HOURS: 7AM-7PM (DAILY)

- High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- 15 Bin Dryers
- 70' Truck Scale
- Bulk Deliveries (CALL AHEAD)



### KIRK & SONS HAZELNUTS

4205 Wigrich Road, Independence, OR 97351 541-936-0896 LANCE KIRK

### **HARVEST HOURS**: 7AM-7PM (DAILY OR APPOINTMENT)

- · High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- · 4 Stack Dryers
- 70' Truck Scale



### KROPF FARMS RECEIVING STATION (BULK)

24495 Powerline Road, Harrisburg, OR 97446 206-227-6412 BARNEY KROPF

### **HARVEST HOURS**: 7AM-7PM (DAILY OR APPOINTMENT)

- High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- 10 Bin Dryers | 3 Stack Dryers
- 35' Truck Scale | 60' Truck Scale Available
- Bulk Deliveries



### LINGO LANE RECEIVING STATION (BULK)

28814 Lingo Lane, Junction City, OR 97448 541-521-2293 CHAD STRODA | 541-915-9487 CODY STRODA

### HARVEST HOURS: 6AM-6PM (MONDAY-SATURDAY OR APPOINTMENT)

- High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- 6 Stack Dryers
- 80' Truck Scale | Covered Storage
- Totes Available Onsite | Additional Capacity Available
- Bulk Unloading | Bulk Deliveries (CALL AHEAD)



### MID VALLEY AG DRYERS (BULK)

7550 65th Avenue NE, Brooks, OR 97305 503-551-4507 HENRY BEUTLER | 503-551-4736 TIM BEUTLER

### HARVEST HOURS: 7AM-7PM (MONDAY-SATURDAY OR APPOINTMENT)

- · High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- 6 Stack Dryers | 10 Bin Dryers
- 75' Truck Scale | Hospitality Room
- Bulk Deliveries (CALL AHEAD)



### MISSOURI RIDGE AG DRYER, LLC (BULK)

38111 South Nowlens Bridge Road, Molalla, OR 97038 503-580-6212 MATT KASER | sublimityhazelnut@hotmail.com

### HARVEST HOURS: 7AM-6PM (MONDAY-SATURDAY OR APPOINTMENT)

- · High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- 6 Stadium Dryers
- · Box Scale | Small Lots Welcome
- Bulk Deliveries (CALL AHEAD)



### **NORTH VALLEY ORCHARDS**

11706 SW Springhill Road, Gaston, OR 97119 435-232-3509 SEAN KOHLMEYER

### HARVEST HOURS: 7AM-6PM (DAILY OR APPOINTMENT)

- High-Capacity Washer (DE-STICK, DE-ROCK)
- 1 Stack Dryer | 8 Bin Dryers
- · Tote Scale



### PACIFIC HAZELNUT (BULK)

1769 Franklin Street, Lebanon, OR 97355 541-979-1200 DAVE BRAUN

### HARVEST HOURS: 7AM-6PM (DAILY OR APPOINTMENT)

- High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- 200,000 lbs. Drying Capacity
- 20' Truck Scale | Tote Scale
- Bulk Deliveries (CALL AHEAD)



### PIERCE RECEIVING

24175 NE Dayton Avenue, Newberg, OR 97132 971-235-4764 ZECH BOECKMAN

### HARVEST HOURS: 7AM-6PM (MONDAY-SATURDAY OR APPOINTMENT)

- High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- 3 Stack Dryers
- 70' Truck Scale



### RK FARMS, INC. (BULK)

20245 Hubbard Cutoff Road NE, Aurora, OR 97002 971-409-0612 TANNER KOENIG | 503-351-6669 JEFF KOENIG

### **HARVEST HOURS**: 7AM-7PM (DAILY OR APPOINTMENT)

- High-Capacity Washer (DE-STICK, DE-ROCK)
- 18 Auger Dryers | 2 Washlines
- 70' Truck Scale | Covered Storage
- Bulk Deliveries (CALL AHEAD)



### ROPP SEED & MFG. COMPANY (BULK)

35531 Kennel Road SE, Albany, OR 97322 541-979-2897 BYRON ROPP

### **HARVEST HOURS:** 8AM-6PM (DAILY OR APPOINTMENT)

- High-Capacity Washer (DE-STICK, DE-ROCK)
- 7 Bin Dryers | Hospitality Room
- 70' Truck Scale | Expanded Receiving Capabilities
- Bulk Deliveries (CALL AHEAD)



### RUEF BROTHERS, LLC (BULK)

11658 Baron Road NE, Mt. Angel, OR 97362 503-991-1707 TOM RUEF | 503-559-7754 RAY FREY

HARVEST HOURS: 8AM-6PM (DAILY OR APPOINTMENT)

- High-Capacity Washer (DE-STICK, DE-ROCK)
- 12 Bin Dryers | Covered Storage
- 80' Truck Scale | Quick Turnaround
- Bulk Deliveries (CALL AHEAD)



### SINN HAZELNUT FARMS INC. (BULK)

6331 Brush Creek Drive NE, Silverton, OR 97381 503-851-7245 JONATHAN SINN | 971-218-6374 JORDAN SINN

HARVEST HOURS: 8AM-6PM (MONDAY-SATURDAY OR APPOINTMENT)

- High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- · 8 Stack Dryers | Covered Storage
- 80' Truck Scale | Fast Unload
- Bulk Deliveries (CALL AHEAD)



### TRIPLE M FARMS (BULK)

7505 Windsor Island Road, Salem, OR 97303 503-932-0489 DANIFL MCKAY

HARVEST HOURS: 7AM-6PM (DAILY OR APPOINTMENT)

- High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- 2 Stack Dryers | Covered Storage
- 35' Truck Scale
- Bulk Deliveries (CALL AHEAD)



### **WASHINGTON HAZELNUT (BULK)**

8740 Van Buren Road, Everson, WA 98247 360-815-3551 JON DELANGE

**HARVEST HOURS**: 7AM-7PM (DAILY OR APPOINTMENT)

- · High-Capacity Washer (DE-HUSK, DE-STICK, DE-ROCK)
- · Stadium Dryer
- · Pallet Scale | Covered Storage
- Bulk Deliveries (CALL AHEAD)



### THINKING ABOUT OWNING A CLEANER & DRYER?

With the rapid growth in the industry, many growers are asking if we need more cleaners and dryers. Our answer: Depends on where you are.

There are many factors to consider to make sure you have a successful investment. Call Larry George at 503-537-9606 (or email him at larry@hazelnuts.com) to set up a meeting to determine if you have the right mix of location, need, and real estate for a successful new cleaning and drying facility.

### **HAZELNUT INDUSTRY ORGANIZATIONS**





OregonHazelnuts.org

The idea for an industry office to house different entities with overarching goals goes back to 1949. Oregon's hazelnut industry organizations evolved to meet the industry's needs and avoid duplication of efforts. These four organizations named below share one industry office and staff. Each is responsible for different projects, and each is funded by grower, processor, or vendor dollars.

ORGANIZATION	MAKE-UP	FUNDED BY	RESPONSIBILITIES
Hazelnut Marketing Board (HMB)	5 Growers (geographic rep)     4 Handlers     1 Public Member     Voted on by growers & handlers     & appointed by the US Secretary of Agriculture	Handlers are assessed \$12 per ton of merchantable product handled.	Administer Federal Marketing Order 982     Administer quality & volume regulations     Oversee promotion program     Provide industry production & use statistics
Oregon Hazelnut Commission (OHC)	6 Growers (geographic rep)     1 Handler     1 Public Member     Recommended by NGS & appointed by the Oregon Director of Agriculture	Growers are assessed \$20 per ton of merchantable product sold to handler. Handlers collect funds & send to OHC.	Administer Oregon State Commodity Commission Act Administer production research with OSU & private entities Work with OSU Extension Responsible for commodity commission legislation Responsible for working with EPA to obtain special use chemicals
Nut Growers Society (NGS) 0F OREGON, WASHINGTON & BRITISH COLUMBIA	5 Growers (geographic rep)     1 OSU Extension     Growers nominated & voted on by growers	Dues (\$100 annually). Sponsorships.	Disseminate industry information from other organizations via the newsletter & proceedings of the annual meeting     Hold Annual Winter Meeting     Hold Summer Tour
Associated Oregon Hazelnut Industries (AOHI)	3 OHC Officers     3 Largest Handlers     NGS President     Person familiar with current issue     AOHI is pursuing	Contracts with NGS to do Summer & Winter Trade Shows.	Federal & state legislative matters     Other industry issues as needed



The Nut Growers Society sponsors two meetings each year where hazelnut growers can attend workshops, tour orchards, visit with packers, and peruse trade booths for hazelnut farming-related industries and equipment manufacturers. The Annual Meeting takes place every January and the Summer Tour every August at rotating locations.

To Learn More, Visit — OregonHazelnuts.org



### **HAZELNUT INDUSTRY GROWER ADVOCACY**





The Hazelnut Growers Bargaining Association (HGBA) is a farmers' cooperative established in 1972. The grower-member association was created to provide growers and processors transparency and stability in the buying and selling of hazelnuts.





85%
Amount of today's total crop represented

### WHY JOIN THE HGBA?

By providing one of the country's most transparent and pro-farmer contracts, the HGBA is the envy of other commodity groups. We have a strong industry because of our open dialogue, cooperation, and trust established between growers and processors.

### **GROWER ADVOCACY**

The HGBA contract is unique to our industry. As a pro-grower contract, it sets a grower advance starting price in the fall, which member cash processors must pay growers regardless of market fluctuations. Because of this contract, Oregon farmers can count on a specific price, giving them all the upside over the entire market year, without the downside risk.

### PROCESSOR SUPPORT

The contract supports its processors by clearly defining rules for grading, dockage, cleaning and drying, transportation, and payment terms while requiring packers to treat all their growers the same.

### **BENEFITS OF HGBA MEMBERSHIP**

- Supports grower involvement and uniform pricing
- Sets payment terms within 45 days of final delivery
- Negotiates early guaranteed minimum price
- Transparent market intelligence
- Active membership that advocates for growers
- Multiple packer support

### MANAGEMENT TEAM

**Terry Ross** Frank Prantl Ken Pietrok **Rob Harris Jim Parsons** 

Terry Ross 503-278-2912 HazelnutBargaining.com **PO Box 767** Amity, OR 97101

### **BOARD OF DIRECTORS**

Steve Horning | PRESIDENT Monroe, Oregon

Zach Christensen | VICE PRESIDENT McMinnville, Oregon

Justin Scharf | SECRETARY Amity, Oregon

Scott Gibson | TREASURER Junction City, Oregon

Dylan Branch

Monmouth, Oregon

Dwayne Bush Junction City, Oregon

**Bruce Chapin** Salem, Oregon

Lori Pavlicek Mt. Angel, Oregon

Doug Olsen

Scholls, Oregon

Sean Kohlmeyer

Gaston, Oregon

**Lance Kirk** 

Independence, Oregon

Jim Pardey Hubbard, Oregon

### **OREGON'S HGBA MEMBER PROCESSORS**









### SUPPORT LOCAL HAZELNUT BUSINESSES



We're showcasing eight local hazelnut companies that are developing and promoting exciting new products using Oregon hazelnuts. Alongside their diverse retail offerings, they provide an array of incredible selections for purchase. Don't miss the chance to support the businesses that uplift our industry! Explore their websites and place your orders today!



### PACIFIC HAZELNUT CANDY FACTORY

14673 Ottaway Rd NE, Aurora, OR 97002 503.678.2755' | pacifichazelnut@gmail.com PacificHazeInuts.com

Andrew acquired Pacific Hazelnut Candy Factory in the historic village of Aurora, Oregon, back in 2010 and has grown it into what Oregon Family Farmer now calls "a must-see destination in Oregon." Pacific Hazelnut has been helping to grow the retail hazelnut market by continuing to expose it to many new retailers, Oregon stores, and new markets in co-manufacturing. The factory has a "one-stop gift shop" offering tasty treats made right on the premises, in addition to pre-made gift boxes and customized gift baskets. Be sure to stop by the factory or order online to get your hazelnut treats, seasoned or chocolate covered!



### KING FRESH

4386 Desart Rd, Silverton, OR 97381 503.873.3287 | kingfresh@kingfreshllc.com KingFreshllc.com

King Fresh began as a produce business, branching out into hazelnuts in the fall of 2007 when they planted their first orchard. Since then, this mother-daughter team began processing and packaging hazelnuts, eventually outgrowing the family kitchen as they developed the unique flavors they proudly sell today.

You'll find King Fresh products gracing the shelves at many fine specialty markets including Market of Choice, Roth's Fresh Markets, and World Foods.



### PREMIUM GROWERS

8633 Wabash Dr NE, Salem, OR 97305 503.592.7176 PremiumGrowers.com

Three friends who grew up in the same rural community in Oregon now manage Premium Growers. With great pride, the three friends not only grow the nuts—they transform them into tasty and healthy snacks. They came together to bring a new version of a very old, healthy snack to the world through experimenting with roasting.

Many of you know Premium Growers from their dominant sales position at www.Amazon.com, but you can buy great gifts directly on their website at www.PremiumGrowers.com.





### **KEN & JUNE'S HAZELNUTS**

8046 McKay Rd NE, St. Paul, OR 97137 503.633.2191 | info@kjhazelnuts.com KJHazelnuts.com

For over 20 years, Ken & June's Hazelnuts, Melcher Family Farm has been crafting innovative hazelnut products for grocery and specialty stores across the Pacific Northwest. With over 60 years of family farming tradition, the third generation has transformed this small business into a respected regional brand, showcasing Oregon hazelnuts throughout the Northwest.

Shop online at www.kjhazelnuts.com, visit their farm store near St. Paul, Oregon, or find their products at New Seasons Markets, Market of Choice, and Roth's Fresh Market.



### HAZELNUT HILL

PO Box 134, Junction City, OR 97448 541.510.4464 HazelnutHill.com

One of the few tree-to-table producers of hazelnut products in the U.S., Hazelnut Hill is a family-owned business located just north of Eugene, Oregon. They source their hazelnuts from the family's 400-acre farm and roast and make all products on-site to ensure the freshest, high-quality nut-based products. Their product lineup includes chocolate covered hazelnuts, nut butter, pancake mix, brittle and more.

Find their products online at www.HazelnutHill.com and specialty shops throughout the region.



8 OZ. (228G.)

### **BAIRD FAMILY ORCHARDS**

BairdFamilyOrchards.com

The Baird Family Orchards grow many varieties of apples, peaches, cherries, nectarines, pluots—and yes, hazelnuts on their farms in Dayton, Oregon, and Maryhill, Washington.

What once started as a small apple growing operation in 1979 has expanded to the family offering their delicious varieties of fruits, nuts, and jams at more than 15 farmers markets in Oregon.







### HAZELNUT BLISS

Savor the nut butter and spreads with the ultimate hazelnut lover in mind. Our satiny-smooth and creamy hazelnut butter and spreads are masterfully crafted and bursting with flavor to indulge your senses and make everyday creations irresistible!

SHOP TODAY | Nutlicious.com



### Oregon Orchard.

Oregon Orchard is a leading provider of premium hazelnut products from the heart of Oregon's Willamette Valley. We offer a diverse range of hazelnuts and value-added products to satisfy various needs, including retail, private label, industrial, and food service.

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### BEST-IN-CLASS FOOD PROCESSING FOR TODAY'S GOURMET FOOD MARKET

- Highest-capacity, most efficient and sustainable processor in North America.
- First U.S. hazelnut processing plant to achieve the internationally recognized SQF food safety certification.
- Always investing in the future of the hazelnut industry.





### WHERE GROWERS SUPPORT GROWERS

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Committed to Oregon's hazelnut farming community, we keep local success at the heart of our farmer-owned company. Our GPC promise hasn't changed: enhancing earnings for local farmers and guaranteeing top-tier hazelnuts to consumers around the globe.

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